

NETWORK NEWS

MARCH 2007

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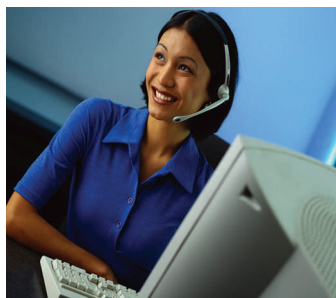
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NEW CALL CONFRENCING SERVICE

In mid April GB Telecom will be introducing a simple and easy voice conferencing service to our portfolio.

With use of our 0871 number you can save money instantly with our Call Conferencing Service. Its simple and convenient, you can make voice conferencing calls anytime, anywhere for only 10p per minute.



- ◆ Pay-as-you-go service
- ◆ No monthly charges
- ◆ No set-up fees
- ◆ No pre-registration
- ◆ Available 24/7/365



Have immediate access to a reliable and cost effective service and pay nothing but the cost of a call!



INVESTOR IN PEOPLE



Call conferencing can save your company money, you can have meetings without your whole team having to travel to one place to meet. Meetings can be held over the phone for a fraction of the cost of travelling to a destination. Its also extremely flexible as you do not have to book !

If this service is of interest to you and your company please contact us and we will note you interest and when the service is live we will mail you a flier hot of the press with the number and how to use the service!!

Contact the Network Department - 01896 752 607



www.gbtscotland.co.uk

THE CHANGE FOUNDATION

GB Telecom (Scotland) Ltd – Borders “Change” Foundation



“GB Telecom has and will always strive to be a company at the heart of the Scottish Borders community, Through the GBT powered “Change” Foundation charitable trust the company has not only recognised its business commitments it has embraced its social obligations to the community it serves as well”

Gordon Brown (MD) – GB Telecom (Scotland) Ltd

Customer care and loyalty are extremely important to GB Telecom, which prides itself that the majority of customers are longstanding, locally based and depend on it for their telecommunications requirements. Continual technological advances in the communications industry create significant growth potential for new business, alongside existing system expansions upgrades and other value added products.

GB Telecom has and always will strive to be a company at the heart of the local community. They are committed to giving back to the community through the support of many worthwhile causes and most recently being the main sponsor of the Border Reivers Pro Rugby Team (2004–2006)

In appreciation of our local custom GB Telecom have decided to create a foundation to give back to the Borders community in a structured and managed format.

The Borders Change Foundation is a charitable trust powered by GB Telecom (Scotland) Ltd.

On an annual basis, GB Telecom will donate a percentage of all network business into the Change Foundation on top of a legacy contribution between £15-£20k per annum.



The Change Foundation board of trustees; Roy Laidlaw, Gordon Brown, James Marjoribanks, Alistair Moffat, Richie Gray, Ian Landles (Missing from photo Dougie Anderson Susan Windram, Liz McIntyre)

Our company’s focus is on building a strong Borders community with the help of businesses we support through our network. In turn this will provide an efficient and simple way of making a long term contribution to the areas of Arts, Culture, Health & Wellbeing, Music and Sport throughout the region.

By logging on to www.gbtscotland.co.uk you can keep up-to-date with the level of fund for each year half, live on on website! You can also download a grant application form.

For further information on the Change Foundation

Contact Richie Gray - 01896 661 510

or

[e-mail richie.gray@gbtscotland.co.uk](mailto:richie.gray@gbtscotland.co.uk)

www.gbtscotland.co.uk

GB TELECOM - SEMINAR 2007

Last year GB Telecom hosted a very successful seminar focusing on the future of Telecoms. Due to the success and more developments in the Telecoms industry GB Telecom are once again holding a customer seminar.

Due to popular demand GB Telecom will host 2 separate seminars on 19th & 20th April 2007. The Seminar will outline the latest technology and the evolving GBT Roadmap to the Future.

The invitations were sent out on 16th March to all customers of GB Telecom. We have already had great feedback from the invitations. If you have not received an invitation and would like to attend the GB Telecom Seminar please contact us to reserve your space.

Detailed below is the days agenda which highlights the topics to be covered on the day.

We look forward to seeing you there!



SEMINAR AGENDA

- | | | |
|-------|---|--|
| 10.00 | - | Welcome & Introduction co-hosted by Mark Moncrieff and Richie Gray |
| 10.15 | - | The Network View incorporating The Change Foundation |
| 10.40 | - | Introduction to GB Feature Plus |
| 10.55 | - | The GB Telecom – Converter |
| 11.10 | - | The GB Telecom – Communicator |
| 11.25 | - | Coffee Break |
| 11.45 | - | GBT - Roadmap to the Future - Gordon and Mark |
| 12.00 | - | Open Floor Q&A |
| 12.25 | - | Buffet Lunch |



If you have any questions regarding the GB Telecom "Road Map to the Future" Seminars please contact :

Suzanne Cowe - 01896 661 305

or

suzanne@gbtscotland.co.uk

GBT TECHNICAL TEAM DAY OUT - MARCH 25TH 2007

On the morning of March 25th 2007, the sun was shining and British springtime had most certainly begun, somewhere in sunny Galashiels the GB Telecom "Technical Buffs" were meeting up for a "Grand Day Out".

The Technical team (Joined by June the Company Secretary), who over the passed few months have been working extremely hard, enjoyed a well earned day out. Courtesy of Active Sports in Melrose the Technical team mastered the skills of Archery then went on to tear up the track on Trail Blazer Buggies at Whitmuir nr Selkirk. Everyone thoroughly enjoyed the day.

Gavin Petrie (Technical Engineer), now named "Bullseye" by his colleagues showed a talent for the Archery and on the day walked away with a medal for his fantastic efforts.



MEET THE TEAM!



GB Telecom continued its policy to for giving jobs to broken down rugby players with Richie Gray joining us in January 2007 to join the network team and introducing the change foundation concept (please see page 2).

Richie spent 12 years with SRU working throughout Scotland and has travelled the world coaching the sport that he also enjoyed playing. As well as his rugby involvement he is also a borders cult figure in radio and Television and after dinner speaking

Rich has known Gordon since early childhood after growing up in the same street in Glenfield in Galashiels

So if you are not on lines and calls with GB Telecom give Richie a call on 01896 6615 10 and join the new borders phenomenon and also spend the most entertaining hour of the week when he comes to visit your business or workplace!

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